



### What do clients say about us?

“Represent are credible experts in their field and are always willing to share their knowledge and provide constructive feedback to support our business coaching plans.”

“The programme ran by Represent has been such an amazing journey and experience, one I would recommend to others. It has over achieved against my expectations. The valuable insights and feedback from the tutors and the group really help you grow.”

“The programme fully met my objectives and has taken me further than I expected in developing my coaching skills and practice.”

### Why invest in coaching skills for your people?

Do you want to gain higher productivity?

Do you want people to take more ownership and accountability?

Do you need more creative solutions?

Do you need to retain your best people?

Do you want to increase engagement and motivation?

### So, what is the answer?

Managers have to be able to coach their people in the moment and at the desk. They need to understand their people, the challenges they face and help them to take ownership of results. Coaching their teams raises engagement and creates breakthrough thinking. We give managers the **skills** and **confidence** to do this on a daily basis and raise the productivity of their people.

### How can we help?

#### Two day Manager as Coach Programme

##### Participants will be able to:

- Develop their coaching style of leadership and know when to use it
- Have quick coaching conversations that lead to action
- Identify and address the “real challenges” in their teams
- Be confident to have the “brave conversations”
- Resolve issues faster
- Identify and develop future talent
- Improve their stakeholder and client relationships

##### The programme includes:

- 360 Coaching mirror on their coaching skills
- 1-1 telephone coaching session with the tutor
- two days on coaching skills, coaching model, practical application and 1-1 feedback
- coaching workbook and reflection diary
- leading coaching articles
- coaching helpline

Cost: Based on 10 participants cost is £5000 plus VAT.